

23. CORRECT MENTAL ATTITUDES IN SOUL WINNING

Bible Reading: "Follow Me and I Will Make You Fishers Of Men."

Matthew 4:19; Psalm 126.

1. Be a good **listener**. This tells you where people are at.
2. **Ask questions** that require them to think and to talk about themselves. Get them talking. Ask questions based on what they say. Ask "Why?"
3. **Do not fear** what people will say. II Timothy 1:7.
4. Learn by **experimenting** with people as to how they react to what you say.
5. **Be happy** and not over serious. Use humour appropriately.
6. **Pray** the following points before you go:
 - a) Cleanse me from sin
 - b) Fill me with your Holy Spirit
 - c) Satan to be bound
 - d) Give me words to say
 - e) Guide me to hungry hearted people.
7. **Diagnose** people's spiritual condition to see if they are saved or lost.
Ask: If you died tonight are you 100% sure of going to heaven? Would you like to be sure?
8. **Persevere** with people:
 - a) To get the first soul winning appointment,
 - b) To get the first follow up appointment,
 - c) To get them to come to Church,
 - d) To keep them coming to Church,
 - e) Become their friend in their problems.
9.
 - a) If you can't lead them to Christ, ask others in the Church to try. Don't just forget them.
 - b) **Introduce** them to other Christians in the Church to follow them up.
10. **Give them literature** after they are saved:
 - a) Bible
 - b) A "STOP" tract
 - c) The Answers book.
 - d) Follow up.
11. **Make a time** each week to:
 - a) Follow them up in Bible study, and answer their questions.
 - b) To go soul winning, or talk to someone in an appointment.
12. **Be filled** with the Holy Spirit in the morning through prayer and Bible study. LISTEN TO GOD.
13. Ask younger and other Christians if they have someone that they want to see saved. If so, make an appointment to go and see them.
14. **PRINCIPLE I:** The more people you talk to, the more people will be saved, & the more you learn
PRINCIPLE II: Ask for an appointment where & when you can sit down undisturbed for an hour
PRINCIPLE III: Try to lead husband and wife to Christ together.
PRINCIPLE IV: Recognise that one partner may grow faster than the other.
PRINCIPLE V: If one time slot is unsuitable, then choose another.
PRINCIPLE VI: It can be very hard to lead a group to Christ. Talk with those who are interested.
PRINCIPLE VII: Be friendly with everyone you meet. You may be able to talk to them later on.
PRINCIPLE VIII: Nothing ventured, nothing gained!!!! The worst thing people can say is NO.
15. **Excuses** of Christians not wanting to witness to people are:
 - a) I may lose my friends.
Answer: God will give you better saved friends.
 - b) I do not know enough yet to say anything.
Answer: You learn by doing, so go out and try.
 - c) I'll just be a good example and people will ask me how to be saved.
Answer: NO! Many people are "good". God says to GO (Mark 16:15).
 - d) I don't want to be pushy, or ram it down his throat.
Answer: You throw out the bait, see if he is interested, then take the conversation to the gospel or make an appointment.
16. **Do not say irrelevant things.** Only say things that will share the gospel or make an appointment.
17. Be a good **appointment getter** and a good appointment keeper.
18. Work well and co-operate with other Christians in the church, to win their friends & your friends.
19. **Notice people** who are spiritually hungry.
20. With everything people say, think of ways to turn it to the gospel introduction.
21. Think that some **relative** or friend, may be praying for a person to be saved that you meet.
22. **WRONG ATTITUDE:** I will not lead him to Christ in case he makes a false profession.
Answer: Encourage him to receive Christ. If he is honest and understands the gospel, Christ **will** save him.
23. When they are saved, ask them **who they know** that they would like to see saved and going to heaven? Go and visit them.